

Your long-term
underwriting
partners

SPRING



An MGA built from experience



A senior team with a long track record

Our senior leaders have years of experience starting and running successful insurance businesses, each with a proven track record delivering long-term underwriting profit in their sectors. Having that knowledge and experience gives them the confidence to take the lead where others won't.



Underwriting that stands up at the moment of truth

We underwrite complex risks the way they should be written – by striking the right balance between covering what's put in front of us and being responsible for the capacity under our control. It's a formula that delivers policies clients can count on and sustained success for us and our partners.



Stable and secure capacity

Our capacity providers are all 'A' Rated and benefit from the backing of Lloyd's – with its unique capital structure, Lloyd's provides first-class financial security to policyholders.

Spring. Loaded with can-do capacity

Fresh to the market, Spring Insure began trading as recently as July 2020. Utilising our February 2021 acquisition of Sapphire – a successful MGA established in 2013 and based in Guernsey – Spring is already responsible for £25million in Gross Written Premium (GWP).

Our aim is to become a £100million GWP business over the next few years, so you can count on us having the kind of risk appetite that really opens exciting opportunities for brokers. Opportunities made possible by the backing we've secured from some of the biggest names in the market.

Exceedingly strong on capacity, we're an MGA that specialises in niche underwriting, unwaveringly on behalf of insurers, to help brokers place complex risks for a broad range of commercial and financial institutions. Key capacity limits include:

£15million for Commercial D&O

£25million for Financial Institutions D&O

£20million Financial Institutions Professional Indemnity (including crime)

£5million Cybersecurity risk

Combine this with the long-term vision of our founders and our ability to underwrite across three jurisdictions (UK, Europe, and the Channel Islands), and it's easy to see why you should partner with Spring.



A T R I U M

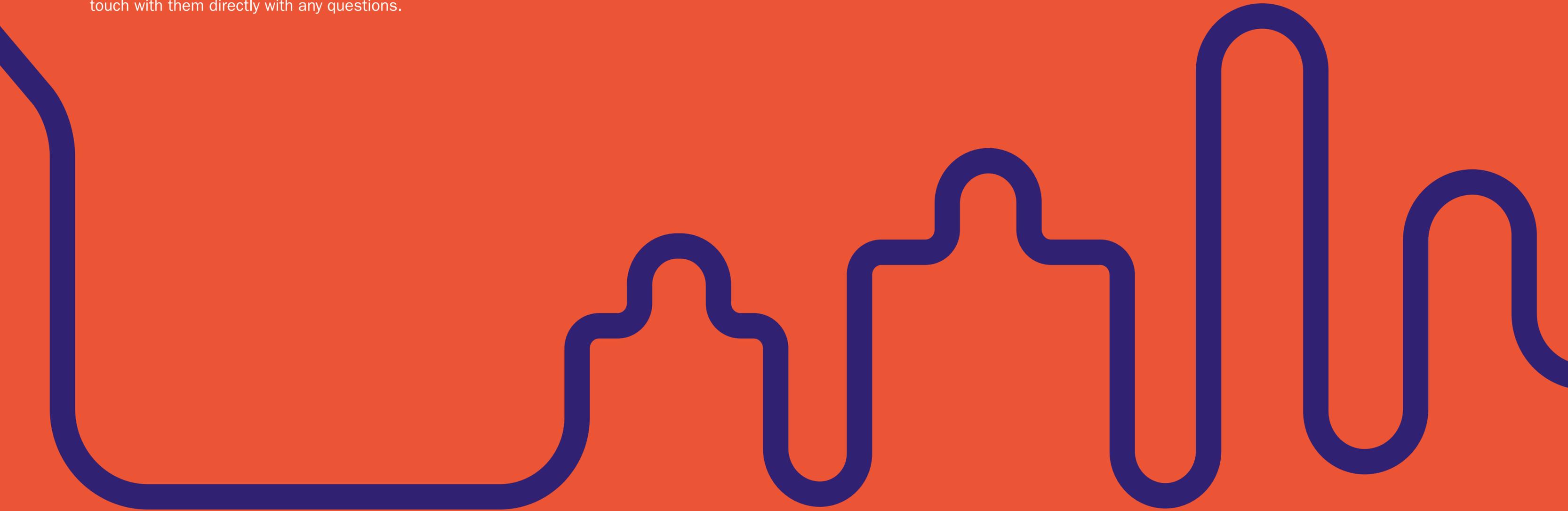


Wholly focused on Financial Lines



Meet the leaders

Our senior leaders have either built successful MGAs in the past or led teams for some of the top insurance firms in the market. Sometimes both. Feel free to get in touch with them directly with any questions.





Russell Kilpatrick, Chairman

Having managed and developed specialty MGAs in the UK and overseas since the 90s, Russell is the ideal person to head up our board of directors.

His impressive career includes a standout period with Dual, where he held executive positions for several of their businesses. He actually founded Dual's first ever UK business in 2003, and later became CEO of Dual International Ltd.

Russell knows what's needed to guide and develop entrepreneurial insurance businesses and he'll be a major influence in shaping Spring's growth in the market.



Nathan Sewell, CEO

Nathan's one of our founding investors. Nathan takes care of our relationship with our capacity providers and helps develop the long-term vision for the business.

He started his career as a broker and went on to place D&O for large corporates for 30 years, in which time he established the first M&A broking team at AON.

On top of that, Nathan has started, built and sold two MGAs and one specialist insurance broker. One of the MGAs, Capital Risks, was the first of its kind to specialise in offering W&I to SMEs. Like Spring, he built his past businesses around an inclusive ownership structure, making sure everyone had a stake in their success.



Jason Edwards, COO

As one of our founding members, Jason helps manage and develop our relationships with Lloyd's and makes sure the team have everything they need to thrive.

Jason spent the first half of his career at some of the major global corporates, including a spell at Willis as Divisional Director of their Financial and Executive Risks team. As well as developing his expertise and reputation in the market, it was a time that allowed him to home in on the fundamentals that make a successful insurance business tick.

With the help of other Spring team members, he then went on to replicate them across three successful start-ups of his own, including two MGAs and one brokerage.



Andrea Nicoli, Finance Director

Andrea makes sure all of our financials are in check. He's a CIMA qualified accountant with years of experience leading financial operations for insurance brokers and MGAs.

Before Spring, Andrea was COO and a member of the board at Protean, a company previously owned by two of our directors, Jason Edwards and Nathan Sewell, where he also gained experience across compliance, IT and HR.

Alongside his role at Protean, Andrea held a Financial Director position with a Lloyd's broker. He was also an Underwriting Accountant for Brit Insurance and a Corporate Planning Manager for the gaming company, Capcom.



Nigel Brand, CEO (Guernsey)

Nigel helped establish our team in Guernsey back in 2013 and has played a key role in our sustained success in the region.

He's worked in the insurance industry for coming up to four decades. Nigel's held a number of senior underwriting roles across our sectors and has a real knack for quickly getting underneath the financial structures of the types of organisations we underwrite for.

Nigel regularly re-evaluates the strategy of the business to make sure it's always improving. And he strongly believes that research, development and analysis of risk are the three pillars behind innovation and profitability.



Patrick Mettler, Managing Director (Spring Europe Ltd)

Patrick is the Managing Director of our Dublin base, taking care of all our Irish and European business.

Starting as a graduate at Chubb, he quickly worked his way up to Country Manager of Chubb Ireland. He then went on to lead the business for several years before going on to head up the FinPro practice at Marsh Ireland.

Patrick has now worked in the Irish market for over two decades, both on the underwriting and broking side, placing business for some the largest corporates and financial institutions in the country.



Samantha Dias, Senior Underwriter

Samantha has underwriting experience across all financial lines. With over 25 years in the industry, she's underwritten for start-ups, global corporates, public listings and everything in between.

She has a knack for finding creative solutions to complex risks and developing well-balanced financial lines portfolios, while always prioritising bottom-line profitability.

Samantha is multilingual and has worked both in Lloyd's and the Company markets, including London, Guernsey and Barcelona. It's given her a deep understanding of the international marketplace and allowed her to develop a wide-ranging broker network.



Emma Stanford, Lead Underwriter

Emma's worked in the London specialist market for nearly two decades. She manages and grows our financial lines binders, develops our broker network, and provides technical support to our team of underwriters.

Emma's previously been at two of the leading financial institution insurers, XL Catlin and Liberty Mutual, where she's managed and built large international portfolios. Having worked through various cycles, she knows when and how to marry underwriting strategy with the changing trends of the market.

She's also got a proven track record leading underwriting teams and is a strong believer in collaborating to get the right results.



Take a stake in our success

You're never just an employee at Spring.

Our flat structure means everyone has the confidence to contribute. And our culture of ownership gives everyone, not just senior leaders, the opportunity to take an equity stake in their business.



Move your career forward

We invest in training our people properly. It might be that you're wanting to complete your CII exams, or develop skills in a certain specialism – whatever it may be, we'll fully back any opportunity that's going to make your career more rewarding and move the business forward.



Learn from industry-savvy mentors

The Spring team brings together decades of knowledge from specific fields and is only too happy to share it. They'll work alongside you regularly, and help you progress a career you can be proud of.



Choose how you work best

We like to be in the office meeting clients and collaborating with colleagues as much as possible. But we understand the need for flexibility and give our people the option to work remotely when they need to.

Be part of our long-term vision

Get in touch or drop in to say hello
at any of our three offices.



London

Mitre House
12-14 Mitre Street
London
EC3A 5BU
info@springinsure.co.uk



Guernsey

Suite 12
Bucktrout House
Glategny Esplanade
St Peter Port
GY1 1WR
info@springinsure.gg



Dublin

2nd Floor
Palmerston House
Denzille Lane
Dublin 2
D02 WD37
info@springinsure.eu

Coverholder at **LLOYD'S**

Your long-term
underwriting
partners



SPRING